CyberData
The IP Endpoint Company

Get CyberCertified!

TAA COMPLIANT

CyberData is looking to identify, train and certify Value Added Resellers and Installers/ Integrators who will work closely with end user customers to provide consultation and procure, and/or go onsite and install our paging equipment at a customer's location(s). Customers may have purchased CyberData products from your organization or from some other location.

Here's an opportunity to differentiate yourself and gain more business.

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What's in it for you in addition to MORE BUSINESS?

- Placement of your logo and a hyperlink to your website from our website
- We will send you leads for customers needing assistance in your coverage area
- Advanced notice and training of new devices
- Access to a Loaner/Demo package of 3 of our most popular devices
- Access to Sharefile folder with hi-res pictures, marketing collateral, news, diagrams, and more
- A Certificate badge you can place on your website noting you are a Certified Installer or Certified Reseller
- **CyberData devices are TAA Compliant**. The Trade Agreement Act (TAA) (19 U.S.C. & 2501-2581) was created in 1979 and is intended to foster the growth and maintenance of a fair and open trading system. TAA compliance requires that the U.S. Government (including GSA) acquires only U.S. - made or certain "designated country" end products.

CyberData
The IP Endpoint Company
Certified Installer

CyberData
The IP Endpoint Company
Certified Reseller

Details →

www.cyberdata.net

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Certification/Training Offered:

Certified Installers – Technical Training

- NDA/Agreement outlining Certification program
- 4 one-hour training sessions focused on technical and configuration activities
- Scheduled according to Reseller/Installer availability (goal of 1/weekly)
- Last training session will include introduction to the technical support team, with discussion of how the teams can work together should a need arise in the field
- Upon completion of certification, your company's logo and link placement on CyberData website and promotion of new partnership
- CyberData will provide leads based on geographical need
- Access to Loaner/NFR demo units
- Certification badge to promote on website – LET YOUR CUTOMERS KNOW YOU'RE CERTIFIED!
- Custom Sharefile folder accessible by staff for hi-res pictures, configuration guides, co-branding/marketing documentation, diagrams, powerpoint presentations, news and sneak peeks at new devices

Certified Resellers – Sales/Solutions Training

- NDA/Agreement outlining Certification program
- 4 one-hour training sessions focused on products and product lines, where devices are best utilized, etc
- Scheduled according Reseller/Installer availability (goal of 1/weekly)
- Last training session will cover marketing materials, Sharefile folder, contact and support info for staff
- Upon completion of certification, your company's logo and link placement on CyberData website and promotion of new partnership
- CyberData will provide leads based on geographical need
- Access to Loaner/NFR demo units
- Certification badge to promote on website – LET YOUR CUTOMERS KNOW YOU'RE CERTIFIED!
- Custom Sharefile folder accessible by staff for hi-res pictures, co-branding/marketing documentation, diagrams, powerpoint presentations, news and sneak peeks at new devices

If you are a Value Added Reseller or Value Added Installer/Integrator, we want to talk to you!
We have a few questions that can assess if this makes sense for your business.

To take the 5 minute Certified Reseller or Certified Installer Assessment, please contact us at sales@cyberdata.net or call us at 831-373-2601, x334 Monday to Friday, 8am to 5pm PST.

Put Yourself On Our Map By Getting CyberCertified!

Two Year Warranty Included – Extended Warranty Available
LIVE Domestic Tech Support – Monday to Friday, 8am to 5pm PST at 831-373-2601, x333
FREE Design Services – design@cyberdata.net
Sales – sales@cyberdata.net
831-373-2601, x334

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