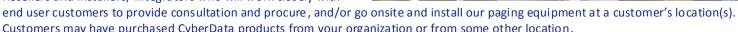# CyberData
The IP Endpoint Company

Get CyberCertified!

CyberData is looking to identify, train and certify Value Added Resellers and Installers/ Integrators who will work closely with end user customers to provide consultation and procure, and/or go onsite and install our paging equipment at a customer's location(s). Customers may have purchased CyberData products from your organization or from some other location.

Is CyberData certification right for you? Take our brief assessment to find out.

FIRST/LAST NAME	COMPANY NAME	PHONE NUMBER AND/OR EMAIL

Reseller or Installer/Integrator?

Certified Reseller (reselling only) □   Certified Integrator/Installer (installation after purchase) □   Both □

Coursework Hours Required for each: 4 Hours via live webinar training with our Technical and Sales staff

Which telephony platforms do you have experience with?_____

Geographical area of coverage: US/Nat'l □   States _____
Canada □   Canadian Provinces_____

Do you have partnership arrangements with others for installations beyond your geographic reach? □Yes   □No

Number of Field Technicians_____   **Do you do site surveys?** □Yes   □No

Would you do an installation without being able to sell the hardware? □Yes   □No

Experience with installations in: Manufacturing/Warehouses □   Outdoors □   Prisons/Courts □   Schools □
Medical/Healthcare Facilities □   Retail □   Government/Public Sector □   SMB □   Other _____

Which of the following have you installed in the past?
Paging Equipment □   Sound reinforcement (Analog or SIP) □   Intercoms/Access Control □
SIP/VoIP based phone systems (Hosted or on-prem) □
Provide Managed Services? □Yes   □No
Which paging and notification device manufacturers have you worked with previously?
_____
_____

Have you been through certification programs previously? □Yes   □No
What did you like best about the process?
_____
_____
Does your company have a specialty? What is it?
_____
_____

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